

- b. Have you discontinued or are you considering discontinuing any product to be covered by this insurance?
[] Yes [] No (If yes, please attach explanation.)
- c. Are any of your products or services known to be used in connection with aircraft/missiles/aerospace?
[] Yes [] No (If yes, please attach explanation.)

4. SALES AND MARKETING

- a. Total sales or receipts for all products and services:
Next years projection \$ _____ Past 12 Months \$ _____
1st prior year \$ _____ 2nd Prior Year \$ _____
Describe any significant change in product sales mix between any prior year and next year's projection: _____
- b. Do you wish to include your customers as additional insureds with Vendors coverage?
[] Yes [] No

5. PROCESSING AND QUALITY CONTROL

- a. PROCESSING
1. Do others manufacture, assemble, package or install products under your name or label?
[] Yes [] No (If yes, please attach explanation.)
 2. Do you manufacture, assemble, package or install products for others under their name or label?
[] Yes [] No (If yes, please attach explanation.)
- b. QUALITY CONTROL AND RECORDKEEPING
1. Do you have a quality control and testing procedure? [] Yes [] No
 2. How long are quality control and testing records kept? _____
 3. Can you identify your product from those of competitors? [] Yes [] No
 4. Do your records show to whom and the date each product was sold? [] Yes [] No
 5. Do you require certificates evidencing Products Liability insurance from suppliers?
[] Yes [] No

5. LOSS PREVENTION, LOSS CONTROL, CLAIM DEFENSE

- a. Who designs your products? _____
- b. Are designs reviewed, tested and verified by others? [] Yes [] No
- c. Do you maintain records of change in designs, advertisements and sales brochures?
[] Yes [] No If yes, how long? _____ years
- d. Are all instruction, operating manuals, advertisements and warranties periodically reviewed by Legal Counsel to avoid misunderstandings relative to product safety or intended use? [] Yes [] No
- e. Are your products designed, tested, labeled and manufactured to meet or exceed all applicable government and industry standards? [] Yes [] No
- f. Do you have a specific program to withdraw known or suspected defective products from the market? [] Yes [] No
- g. Have you ever recalled or are you considering recalling any known or suspected defective products from the market? [] Yes [] No (If yes, please attach explanation.)

7. CLAIM HISTORY - 5 years including any predecessor companies - insured or uninsured

Check is none []

a. Total losses, including any deductible and/or defense. Please attach description of any losses over \$10,000.

Year(s)	No. of Claims	TOTAL AMOUNTS PAID		AMOUNTS IN RESERVE		Total Incurred	Date of Loss Information
		BI	PD	BI	PD		

b. Are you aware of any other incidents, conditions, circumstances, defects, or suspected defects which may result in claims against you? [] Yes [] No (If yes, please attach explanation.)

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any false information or conceals, for the purpose of misleading, information concerning any fact thereto commits a fraudulent insurance act, which is subject to criminal and civil penalties.

WARRANTY: I warrant to the Insurer, that I understand and accept the notice stated above and that the information contained herein is true and that it shall be the basis of the policy of insurance and deemed incorporated therein, should the Insurer evidence its acceptance of this application by issuance of a policy.

Name of The Applicant

Title (Officer, partner, etc.)

Signature of Applicant

Date

SIGNING this application does not bind the Applicant or the Insurer or the Underwriting Manager to complete the insurance, but one copy of this application will be attached to the policy, if issued.

(ATTACH BROCHURES, CATALOGS, LABELS, INSTRUCTIONS, SERVICE AGREEMENTS, FINANCIAL DATA)

